

2025 Year in Review

Scan Logic delivered a standout year in 2025



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CEO, Scan Logic

Scan Logic delivered a standout year in 2025, marked by exceptional growth, expanding partnerships, and meaningful results for law firms navigating the challenges of e-billing.

“2025 was a defining year for Scan Logic,” said Rick Hellers, CEO and longtime legal technology veteran. “We saw tremendous growth driven by firms recognizing the real, measurable value of BillSync. I’m incredibly proud of what our team accomplished and excited about what’s ahead in 2026.”

Accelerated Customer Growth

Scan Logic grew its customer base by 325% in 2025, fueled by increasing demand for BillSync’s AI-powered e-billing and compliance engine. Firms using BillSync reported:

- Up to **17% improvement** in e-billing realization
- A significant **reduction in appeals**
- Substantial time savings by submitting LEDES files to **40+ e-billing portals** through a single platform

The result: higher realization, faster submissions, and reduced time from invoice to cash.

Strong ARR Momentum

Annual Recurring Revenue (ARR), the lifeblood of any SaaS company, grew 228% year over year. This growth enabled Scan Logic to expand both its team and its technology, including:

- Enhanced business intelligence and reporting capabilities
- Continued advancement of BillSync's AI engine, which reads and validates time entries against Outside Counsel Guidelines (OCGs)

When time entries fall outside OCG requirements, BillSync automatically flags them, notifies the appropriate personnel, and offers corrective guidance, a process Scan Logic calls "**scrubbing.**"

Strategic Partner Expansion

In 2025, Scan Logic **expanded its partner ecosystem** across both consulting and platform channels, strengthening its ability to reach mid-sized law firms at the moment e-billing challenges are being actively addressed. New relationships with **Affinity Consulting, Beyond Square One, and 4L Consulting** extended Scan Logic's presence through trusted advisors who understand both the operational complexity of e-billing and the financial impact of improving it. Together, these relationships are actively driving introductions, product demonstrations, and a growing sales pipeline.

Platform Partnerships Powering Adoption and Pipeline Growth

Scan Logic also made significant progress in deepening relationships with the core financial platforms used by **mid-sized law firms**. These partnerships go beyond technical integration and reflect growing alignment around BillSync as a modern solution to persistent e-billing challenges. As a result, platform partners are introducing Scan Logic into active buying conversations, supporting demos, and contributing directly to pipeline growth.

- **SurePoint** Scan Logic expanded its presence within the SurePoint ecosystem in 2025, highlighted by a Platinum sponsorship at SurePoint Ignite and a featured presentation tracing the lifecycle of an e-bill through modern financial operations. SurePoint firms have purchased BillSync and are actively using the platform to manage e-billing compliance, submissions, and post-submission visibility.
- **Tabs3** Scan Logic completed its integration with Tabs3 in the second half of 2025, opening access to a large base of mid-sized firms seeking improved e-billing outcomes. Since launch, multiple Tabs3 firms have purchased and deployed BillSync, validating demand within the platform's customer base.
- **Orion** Scan Logic began onboarding its first Orion firms in 2025, expanding its footprint within the ProfitSolv ecosystem. Early engagement within Orion is generating new introductions and opportunities as firms look to modernize billing and compliance workflows across connected systems.

Together, these platform partnerships are creating a scalable, repeatable source of demand, embedding BillSync into the systems firms already rely on while fueling a growing pipeline of qualified opportunities.

Notable Investors

Scan Logic attracted targeted strategic investment in 2025, including participation from **The Legal Technology Fund (TLTF)**, a leading force bringing together forward-thinking entrepreneurs and experts to accelerate innovation across the legal industry.

Fixing What's Broken in e-Billing

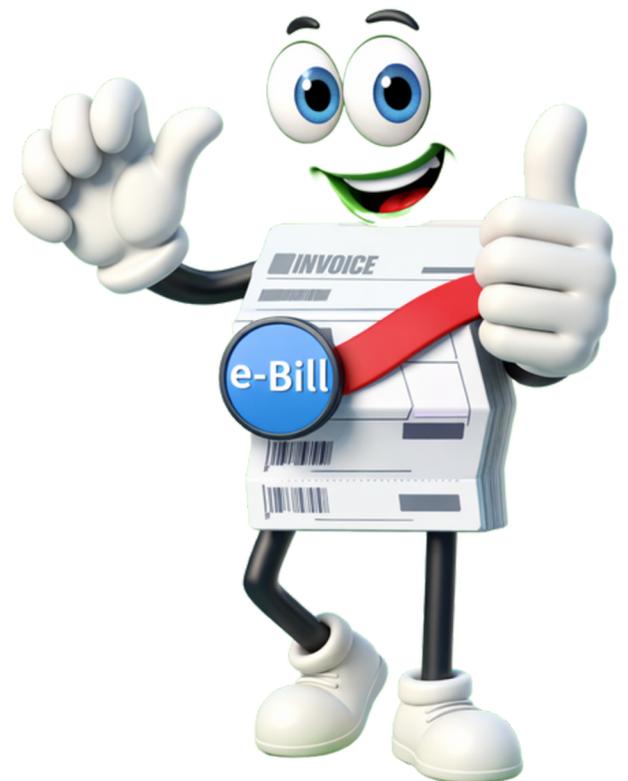
Scan Logic believes e-billing has long been broken, and **BillSync fixes it**. The platform centralizes and maintains all OCGs and directives in a single AI-powered engine, validates time entries for compliance, submits LEDES files directly to the appropriate portals, and tracks appeals through resolution.

Looking Ahead

With strong momentum, a growing partner ecosystem, and continued innovation in AI-driven compliance, Scan Logic enters 2026 positioned for another year of **growth and impact**.

For more information about Scan Logic and BillSync, visit scan-logic.com.

We are ready for 2026!



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